



How Health Plans Should Work

Collective Health gives companies a smarter alternative to traditional health plans.

Our data-driven, enterprise software platform connects and administers an employer's entire health benefits ecosystem. In addition, our concierge-level member services makes the experience effortless for employees. Working together, we're able to maximize companies investment and take better care of their people while building the foundation for a better healthcare future.

- We take care of more than 75,000 members
- We have 15 customers, ranging from Fortune 500 enterprises to growing startups
- We have received \$150M in backing from GV, Founder's Fund, NEA, Redpoint, and other leading investors
- Our team is nearly 300 strong and maintains a 1:1 gender ratio
- We've been named Wall Street Journal's #2 Tech Company to Watch (2017), a Forbes "Next Billion Dollar Startup" (2016), and one of Fast Company's Most Innovative Health Care Designs (2016)

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I have never had such a simple, straightforward, and productive experience with an insurance company's customer service.

Collective Health Member

WHY IT MATTERS

We believe American employers—with their collective bargaining power and huge incentives for keeping people healthy—are the best bet for fixing the broken healthcare system. Working together, we can make accessing and paying for healthcare simple, transparent, and enjoyable.

172M

Americans are currently covered under an employer-based healthcare plan

\$1.2T

of the total \$3.2 trillion spent on healthcare annually, is being spent by US companies

6%

estimated increase spend by employers every year for the next 10 years

BENEFITS ARE A BIG DEAL

90%

of employees enrolled in employer benefit plans agreed that getting health benefits through work is as important as getting a salary

75%

of American adults said that when deciding on a new job, healthcare benefits strongly factor into their decision of where to work

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I really felt treated like a human being when a human rep answered the call without me having to wait and navigate through an automated machine.

Collective Health Member

FOUNDER'S STORY

Collective Health's beginning was personal—a few years ago, our CEO and cofounder Ali Diab suffered an unforeseen, near fatal medical emergency that resulted in hundreds of thousands of dollars in medical bills. After months of battling the complex and confusing health insurance system, he decided it was time to use his consumer technology experience to change how healthcare works for people in the U.S. He partnered with Dr. Rajaie Batniji, a friend and physician/economist, to found Collective Health in 2013.

 Palantir







